

# Provus Services Quoting for NetSuite



## A Leading Cloud-Based Services Quoting Platform Fully Integrated with Netsuite

Provus Services Quoting delivers a comprehensive solution for NetSuite customers to manage estimates, prices, and quotes for their services needs. The platform integrates seamlessly with NetSuite PSA, OpenAir, and billing solutions, providing automation for the entire Quote-to-Cash lifecycle - from the opportunity to quoting to tracking of the project.

Built for  
**ORACLE  
NETSUITE**



Its AI-powered technology helps organizations streamline their services CPQ processes, accelerate turnaround time, and increase win probability faster – all while improving gross margins and mitigating compliance risk.

## Top Challenges

**Lengthy Cycle Times:** Manual quoting processes are time-consuming, error-prone, and cumbersome to collaborate on. This results in a longer cycle time.

**Revenue Leakage:** The best combinations are often overlooked in manual processes, leading to revenue leakage as money is left on the table.

**Oversight:** The lack of access to historical data hinders the ability to learn from past deals and improve win probability.

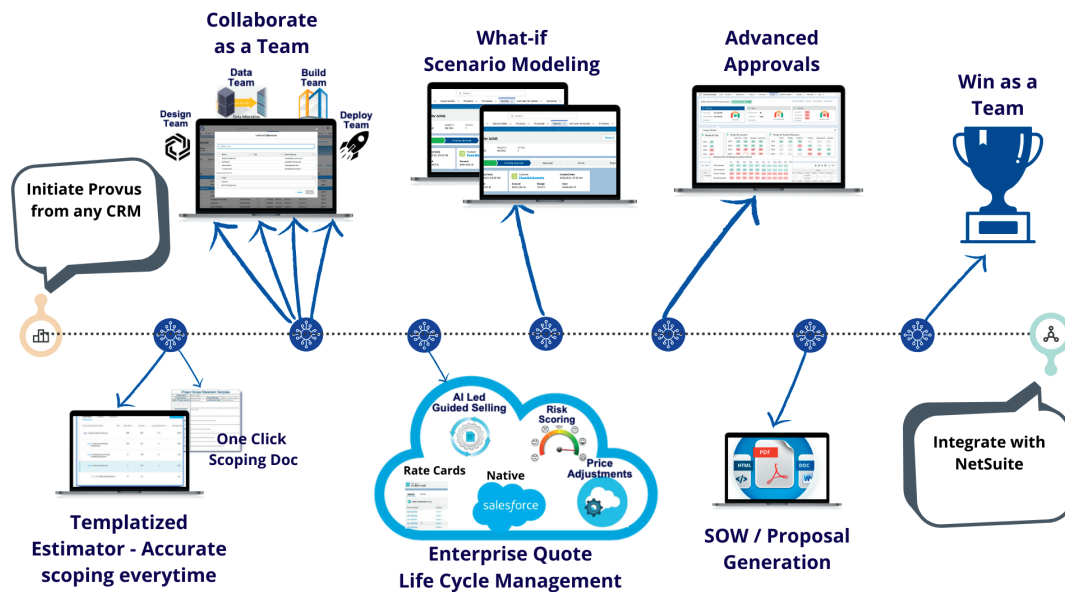
## Key Benefits

**AI-led “What-if” Scenarios:** Create different scenarios to quickly identify the option that increases gross margin, saves money, and curbs revenue leakage without using spreadsheets, versioning, emails, etc.

**Optimize Gross Margins:** Set rules with a data-driven, easy-to-use, and configurable rules optimizer then trust the system to take care of the rest.

**Increase Win Probability:** Ensure the creation of optimal quotes by using historical data to analyze and learn from so you can create quotes with the best chance of deal closure.

## End-to-End Enterprise Services Quoting Platform Built for Scale



**105%** Increase in Average Deal Size

**70%** Reduction in Quote Cycle Time

### Services Quoting

Automate tedious tasks with our template library, rules-based engine, and AI-based algorithms.

### Faster Turnaround

Reduce quote cycle times with scenario planning, configurable approval processes, and real-time collaboration.

### AI-Led Guided Selling

Curb revenue leakage with step-by-step guided selling and insights from historical data.

### Optimize Margins

Identify options to decrease costs using "what-if" scenario planning to instantly increase gross margin.

### Real-Time Collaboration

Empower teams across the organization to work independently and collaborate in real-time.

### Maximize Revenue

Guided selling identifies potential areas of revenue upsell using historical data, appropriate add-ons, and corporate rules.

### SOW Generation

Produce professional documents with the click of a button using document generation.

### One-Click Integrations

Avoid data duplication by easily integrating with hundreds of data points across CRM, PSA, and ERP.